Who are we?

Siemens Gamesa is a global leading provider of wind power products & service solutions

• #1 in Offshore
• Leading position in Onshore & Service

Founded in April 2017 as a merger of Siemens Wind Power and Gamesa

A global company, based in Zamudio (Vizcaya, Spain), listed on the Spanish Stock Exchange

Member of IBEX 35, is traded on Madrid, Barcelona, Valencia and Bilbao
Siemens Gamesa – Key Facts*

105 GW
Globally Installed

26,000
Employees

€10.2 B
Annual Revenue**

€10.7 B
Market Capitalization

€31.5 B
Order Book

True global, modern and scalable footprint

Advanced digital capabilities

Portfolio covering all requirements

* End of June 2020
** End of September 2019
Mission, vision and values

**Mission**

“We make real what matters – **Clean energy** for generations to come”

**Vision**

“To be the **global leader** in the renewable **energy industry driving** the transition towards a sustainable world”

**Values**

- **Results orientation**
  Results are **relevant**, delivered in a **timely manner** and at **appropriate cost**

- **Impactful leadership**
  Inspiring our people and **exemplifying the culture** and common values

- **Customer Focus**
  Think from a customers perspective about how we can **excel in delivery**

- **Ownership attitude**
  People are motivated and engaged and see themselves as **drivers of business success**

- **Innovativeness**
  New solutions for customers and ourselves

- **Valuing people**
  Valuing the importance of the individual
L3AD2020: Our program to lead the industry

- Best-in-class LCoE
- Digital Intelligence
- Business Model Agility
- 3 Business Units

L3AD2020

- Merge & Stabilize
- Leverage Economies of Scale
- Secure Sustainable Profitability

FY18 - FY19 - FY20
A leading provider of wind power solutions to customers around the globe

**Offshore**
- #1 in global Offshore market

**Onshore**
- Leading position

**Service**
- #2 in service backlog
- #2 in serviced fleet size

Top 3 market share* position in several main countries

*Based on MW installations

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Global presence to ensure customer proximity

- Corporate HQ
  Zamudio, Spain

- Main Sales Offices: >50 in 39 countries
- Main Engineering Centers: 7 Service core competence centers covering all regions

Non-exhaustive
Health, Safety and Environmental protection

Achieving zero incidents
Reducing illness
Improving CO₂ footprint
Minimizing environmental impacts
Improving energy efficiency

Awareness
Ownership
Prevention

Learning
Standards
Continuous improvement

Health
Providing a healthy workplace promoting well-being and reducing illness

Safety
Providing safe working conditions preventing harm to employees and suppliers

Environmental protection
Provide systems minimizing risk of pollution and securing waste management
Committed to respecting human rights and the environment

Main sustainability and corporate responsibility indices
Three business units strongly positioned in the market

**Onshore**
- **88.8 GW installed** since 1979
- The *technological partner of choice* for Onshore wind power projects.

**Offshore**
- **16.1 GW installed** since 1991
- Most experienced offshore wind company with the most reliable product portfolio in the market.

**Service**
- **72.1 GW maintained**
- Commitment beyond the supply of the wind turbine to reach the profitability goals.
Your technology partner of choice for onshore wind power projects

- **Innovative solutions** based on **proven track record** and technological excellence
- **Optimized performance** through **tailored product configuration**
- **Cover customer needs**, allowing **complete control & flexibility**
- **The technology partner of choice for** your onshore wind power

**Onshore key facts and figures**
- 88.8 GW installed worldwide
- 40 years’ experience in the onshore wind power business
- Onshore portfolio covering all market requirements

* End of June 2020
Driving the offshore industry forward to create a sustainable offshore wind market

- Committed with customer’s point of view, from absolute safety to maximizing return
- We strive to lead the offshore industry in delivering a lower cost of energy
- The offshore partner of choice, leading player of the industry

Offshore key facts and figures*
- 16.1 GW installed worldwide
- Proven track record
- More than 29 years’ experience in the offshore wind power industry

* End of June 2020
Providing a holistic, lifetime-care service through flexibility and experience

- One of the most comprehensive and flexible product portfolios for the maintenance and optimization of wind turbines
- We provide a holistic, lifetime-care service through flexibility and experience; from technical assistance to complete asset management

Service key facts and figures*

- 72.1 GW under service
- 32,200 turbines serviced worldwide
- Service operations in 58 countries
- More than 32 years’ experience in the wind power industry

* End of June 2020
Thank you!

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