



# Electric Thermal Energy Storage (ETES) – Industrial Decarbonization

# Green Industrial Processes as a Challenge – ETES as the Solution

## Current Challenges for the Industry

### Economical



- Become independent from increasing energy and material costs
- Increasing emission costs create the need to **reduce the CO<sub>2</sub> footprint**

### Social



- Pressure from customers, society and politics to **decarbonize**

### Technical



- **Maintain productivity** in shift to renewables
- **Ensure business continuity** and **mitigate risks**

## Solution: Integration of ETES to Production Site

- Profit from **low price periods** on electricity markets
- Utilize **existing equipment**
- Reduce emission costs by **process electrification** or industrial **heat recovery**

- Contribute to a **more sustainable** industry by relying on renewable energy, thereby enhancing attractiveness for investors and customers

- Supply emission-free process steam or heat on a wide temperature range to ensure production
- Keep redundancy of process heat supply

## Added Value for Customer



Enable sustainable process heat supply



Become a recognized sustainable company



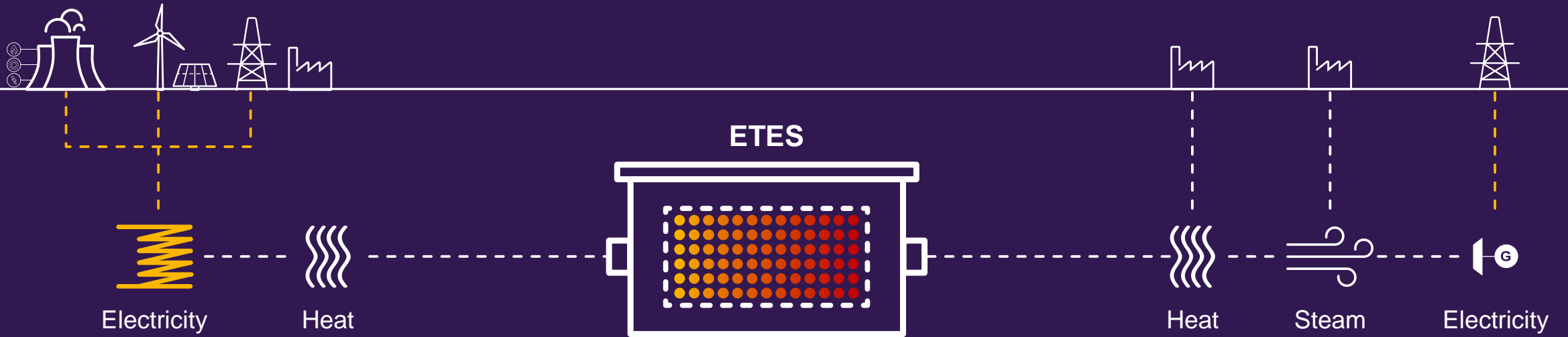
Optimize energy procurement expenses



Provide supply redundancy to secure production



# ETES working principle for industrial applications



## Charge

- Low price electricity is converted to heat during charging using conventional equipment
- Alternatively, ETES can be directly charged with heat

## Store

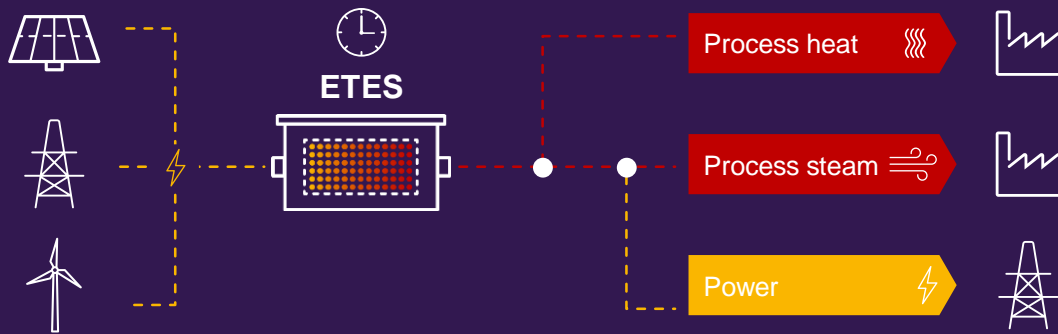
- Volcanic rocks are used as a storage medium
- Heat storage is operated close to ambient pressure & at high temperature
- Heat is stored up to weeks

## Discharge

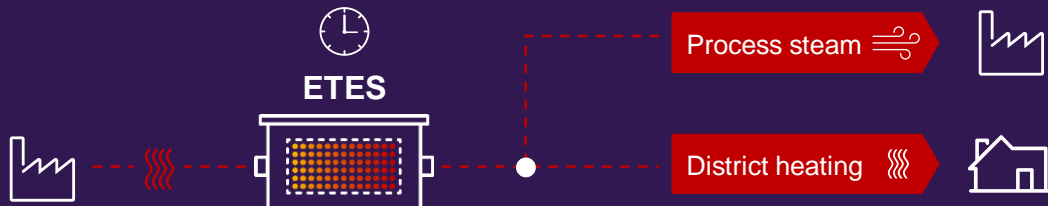
- ETES can deliver hot air on different temperature levels
- ETES can deliver steam on different pressure levels using conventional heat exchangers

# How can ETES be applied in industrial processes?

## Industrial Electrification



## Industrial Heat Recovery



## Added Value of ETES

<b>Supply</b> process heat, steam, power <b>on demand for multiple consumers</b>	<b>Decarbonize by shifting</b> to renewable electricity	<b>Ability to meet</b> high power and energy <b>demand</b>
<b>Comply with</b> emission reduction <b>regulations</b>	<b>Become independent</b> from increasing CO <sub>2</sub> and fuel prices	<b>Decouple</b> energy demand and supply
<b>Stabilize</b> and optimize electricity cost (€/kW and €/kWh)		
<b>Capture</b> waste heat or high caloric byproducts	<b>Solve mismatch</b> between availability of waste heat and heat demands	<b>Recover energy</b> for process steam or district heating
<b>Increase overall efficiency</b>	Ability to <b>supply various temperature</b> levels	<b>High-capacity</b> heat storage
<b>Decouple</b> combined heat and power		

# ETES track record

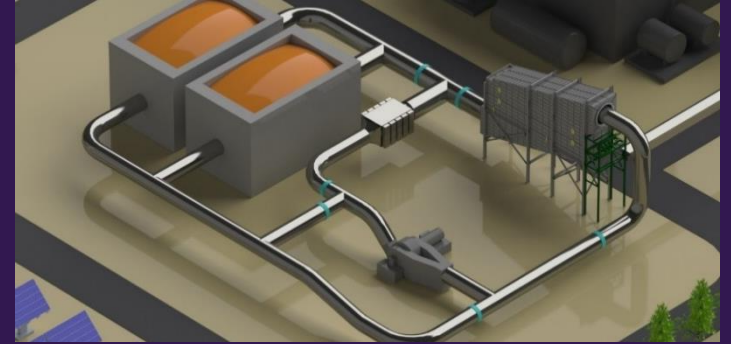
## ● Technology Development Since 2011



2014



2019



2021

### Test Site

- Small-scale demonstrator in Hamburg Bergedorf with **5 MWh storage** capacity
- Testing of various storage concepts, materials and setups
- Over 2,500 testing hours per storage module

### Demonstrator

- Demonstrator with a capacity of **130 MWh** stored in volcanic rocks
- **5.4 MW** resistive heating charging power
- Inauguration and connection to the Hamburg grid in June 2019
- Biggest German public funded storage R&D project

### Commercial Pilot

- We are currently working with world-class partners on various projects around the world in order to build the first series of commercial pilots in a range of
  - Power: 10 – 100 MW
  - Capacity: 100 – 2,000 MWh
  - Steam temperature: 300 – 620°C

# Customer use case – Green process electrification with energy storage

## Specifications



Thermal storage capacity:  
**300 MWh<sub>th</sub>**



Cycle times for charging/  
discharging: **12 h/12 h**



Electrical charging power:  
**25 MW<sub>el</sub>**



Discharging power:  
**25 MW<sub>th</sub>**

## Added Value



**Reduction** of CO<sub>2</sub> emissions  
and related cost



**Utilization** of  
public funding

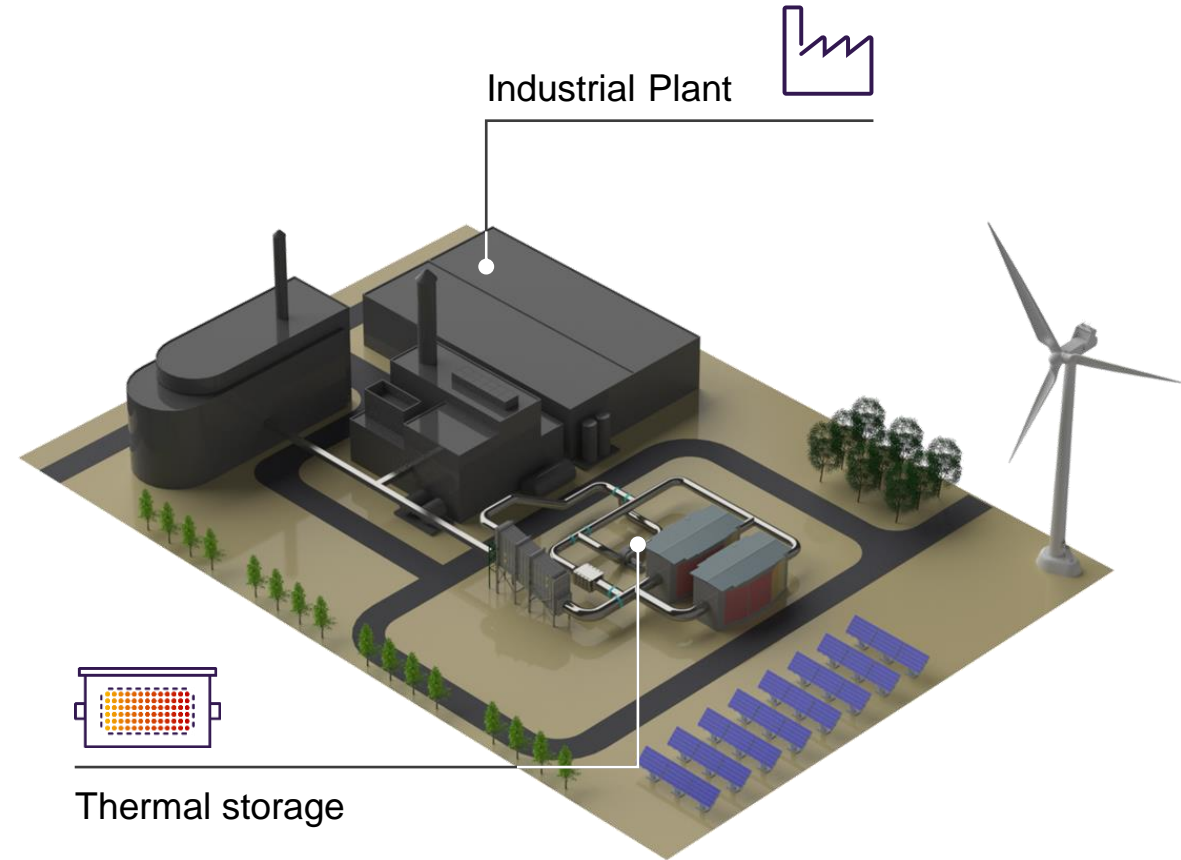


**Profit** from periods of  
low electricity prices



Improved public **awareness**  
and **green image**

## System Setup



# How the ETES team can support you



## Individual assessment

### Customer-specific advice through:

- Technical workshops with our experts
- Analysis of potential applications and identification of the best use case
- First commercial sizing and evaluation

## Full feasibility study

### Joint working group for:

- In-depth analysis of the previously defined use case
- Conceptual engineering and business case calculation
- Basis for decision making

## Project realization

### Dedicated project team for:

- Project Management
- Basic and detailed engineering
- Erection and commissioning of the storage plant



### Mature and Ready

ETES is based on **80% existing** and mature technologies and has been validated in **130 MWh/5.4 MW** demonstration plant.



### Adaptable and Flexible

ETES allows for **different power sources**, such as **electricity and heat**, and it provides multiple energy products: electricity, heat and steam.



### Scalable and Modular

ETES is a **large-scale GWh storage solution** with low investment and operating costs due to significant economies of scale.



### Economical and Sustainable

ETES **does not require environmentally or physically harmful material.**



**Get in touch with us:**

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# ETES Recognitions

## 2018



### La Razon Sustainable Technology Award

Award for continuous renewal of imagination, creativity, knowledge, skills and processes

## 2019



Best Innovation Award

### Best Innovation in Offshore Energy

Award to highlight the best innovation in the entire offshore energy market



### Japanese Government/ICEF

Award for recent innovative developments in energy and climate change mitigation

## 2020



### R&D 100 Award

The R&D Award honors the greatest R&D pioneers and their revolutionary ideas in science and technology



### SDG Tech Award

The SDG Tech Award highlights the best sustainability solutions in Denmark



### Solar and Storage Award

The Solar and Storage Award highlights the best product innovations for solar and storage solutions



### Power Technology Excellence Awards

The Power Technology Excellence Awards celebrates the greatest achievements and innovations in the power industry.