Extraordinary General Shareholders' Meeting

2016













Ignacio Martín

Executive Chairman



Carlos Rodríguez-Quiroga

Secretary of the Board



Ignacio Martín

Executive Chairman

2016 an historical year for Gamesa







2016, an historical year for Gamesa

Gamesa incorporated 1976

Iberdrola invests in Gamesa 1990

Gamesa installs its first wind farm in the hills of El Perdón (Navarra) 1995

shares index. Start of

Gamesa's

included in the Thex-35 international expansion 2001

2002

Début supply order in India. First manufacturing facilities set up in the US and China 2004

First factory opened in India 2008

2010

Ranked leading OEM in India for the first time. 30 GW installed in 46 countries

2015

India

Installation of the first offgrid prototype. 35 GW installed in 54 countries 2016

1986

Start-up of activities in the aeronautic sector

1994

Entry into the wind power sector

1996

Gamesa develops its maiden wind farm in La Plana (Aragon)

2000 IPO

Installations

1-GW mark

reach

1999

Installation of the world's first 2-MW turbine. Acquisitions of Echesa (gearboxes), Cantarey (generators), Enertrón (converters), Made and **Navitas**

2006

Aeronautic **business** disposed of to focus on the renewable enerav business. 10 GW installed in 24 countries

2014

Manufacturing Creation of Adwen. capabilities established in Launch of the Brazil. 3.3 MW 20 GW platform. installed in 28 Entry into the countries solar power business in

2016

Gamesa turns 40 **years**

Agreement to merge with Siemens Wind **Power**

2016, an historical year for Gamesa



25 October 2016
Vote at the
Extraordinary General
Meeting

Creation of a leading global wind player







Last 4 years: 2012-2016







Recent performance: two stages

1) Business adaptation

2012

2013-2015 Business Plan, designed to make Gamesa profitable again

2013-2015 Plan targets delivered one year early

2014

2) Profitable growth



2015

2015-2017 Business Plan, designed to consolidate the profitable growth trajectory

- 2015-2017 Plan targets delivered one year early
- Announced merger with Siemens Wind Power

2016





Recent performance: stage one

2012-2014: Business adaptation

2013-2015 Business Plan

Objectives

- Making Gamesa profitable once again
- Going back to its roots: industrial, technological and wind-based
- Building in flexibility to accommodate growth in the future

Leading turnaround story

- Cost-cutting initiatives
- Balance sheet reinforcement
- Focus on core markets

Achievement of
2013-2015
financial
targets one
year ahead of
schedule

2014 results

•Volume: **c. 2.6 GW**

•EBIT⁽¹⁾: **c.€191m**

•EBIT margin⁽²⁾: **8.3%**

- 1. Excluding non-recurring items
- 2. EBIT margin at October 2012 exchange rates





Recent performance: stage two

2015-2017: Profitable growth

2015-2017 Business Plan

Objectives

- Consolidating profitable growth trajectory, tapping opportunities in emerging and mature markets
- Maintaining a solid cost structure and balance sheet strength

Aiming to achieve the 2015 - 2017 financial targets one year ahead of schedule

2017 guidance:

• Volume: 3.5-3.8 GW

• EBIT: > € 360m

• EBIT margin: > **8%**

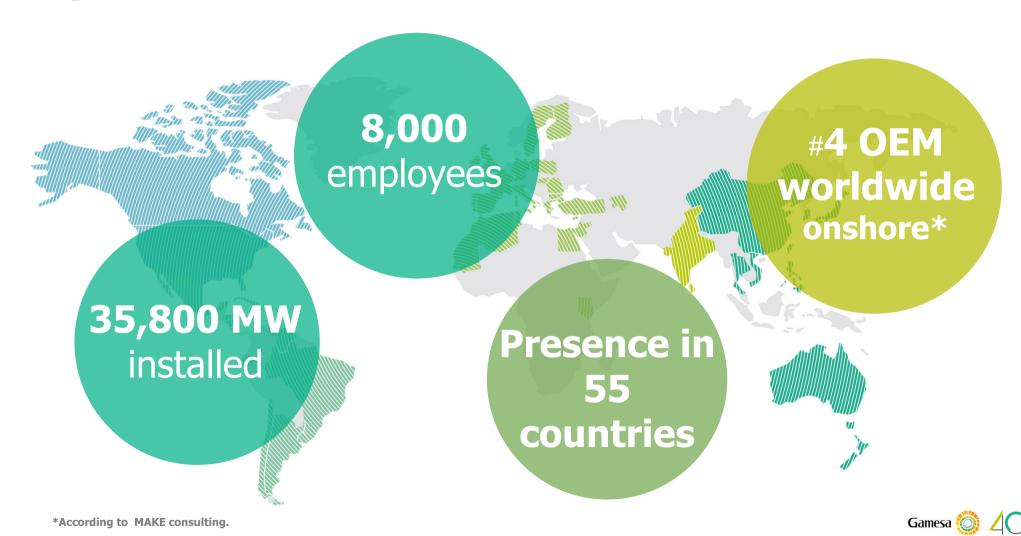
2016 guidance¹
≥4 GW
≥ € 430m
≥ 9.5%

Preparing Gamesa for beyond 2017

Announcement of merger with Siemens Wind Power to create a sector leader



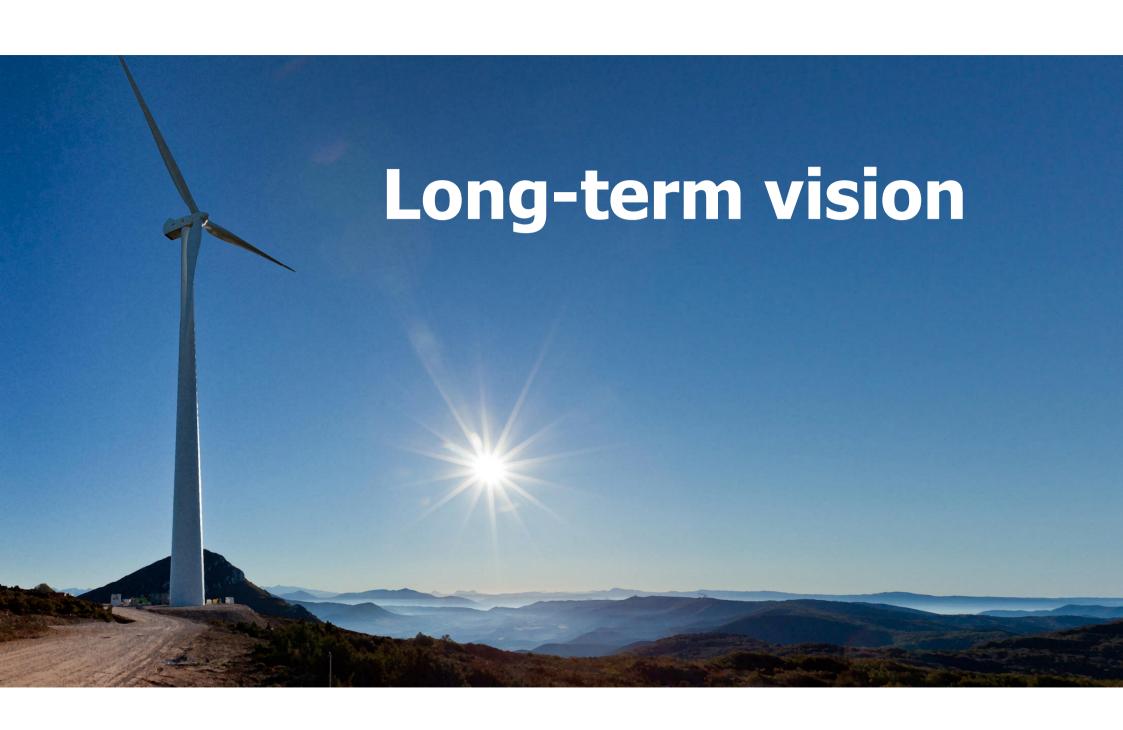
Snapshot of Gamesa



Share price performance







Rationale for the tie-up with Siemens

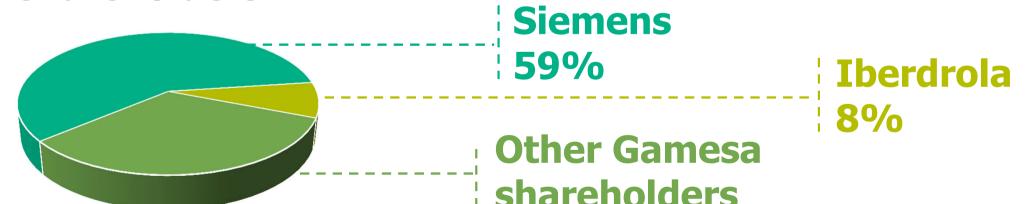






Transaction key terms

- Signature of binding agreements: 17 June
- Transaction structure: friendly merger
- Agreed exchange ratio: Siemens 59%; Gamesa 41%
- Additional cash payment: €3.59/share to Gamesa shareholders*



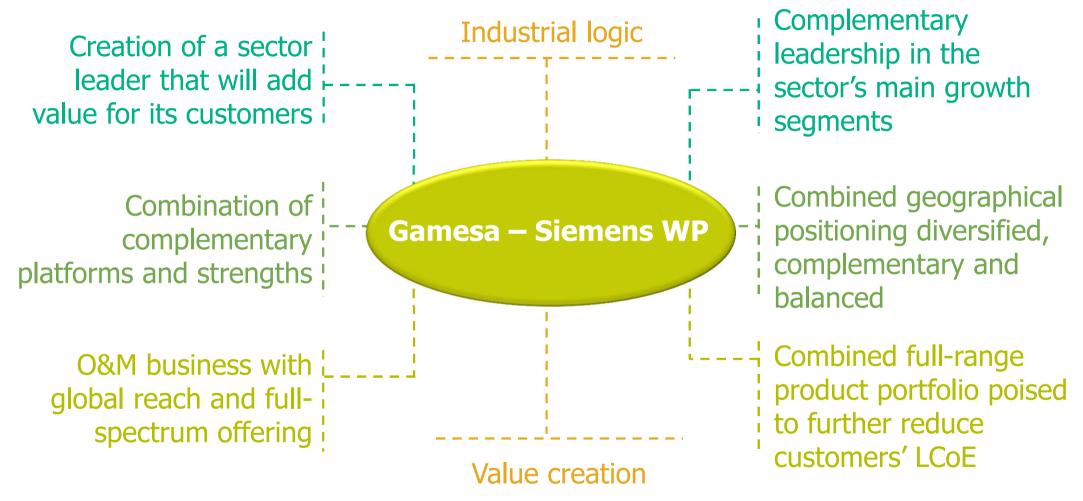
*The pre-tax figure of €3.59 per share corresponds to the announced dividend of €3.75 per share, net of the ordinary dividend of €0.1524, already paid out by the company on 4 July. This ordinary dividend does not reduce the €1.05 billion of cash to be contributed by Siemens under the terms of the merger agreements.







Strategic rationale







Sound anchor shareholder base post transaction

Siemens

- Largest European industrial company
- New Gamesa as platform for wind power activities
- Acts as a strategic partner to the combined business globally
- Continues to provide support for offshore financing
- Key component supplier

Iberdrola

- Largest European utility by market capitalisation
- Current world leader in renewable energies
- Further investments in renewables, a core strategic pillar
- Long-standing shareholder in Gamesa
- Key customer of Gamesa and Siemens
 Wind Power





Gamesa, a onshore leader strongly positioned in attractive emerging markets

Business Overview

#4 onshore wind turbine manufacturer in 2015

- Headquartered in Spain
- 22 years' experience in wind turbine operation and maintenance services
- Manufacturing facilities for key components in Spain, China, India and Brazil
 - ~ 35 GW installed







Siemens, a leading player both in onshore and offshore

Business Overview

#4 WTG global player in 2015 and #1 in offshore in 2015

- Headquartered in Germany / Denmark
- 35 years of wind experience
- Nacelle and blade manufacturing facilities in Canada, China, Denmark and USA
- ~34 GW installed







Creation of a global leader

- 70 GW installed base
- Order backlog of €22 billion
- Revenue of around €10 billion
- Adjusted EBIT of €915 million
- 22,000 employees

Estimated transaction timeline

Gamesa's EGM

25 October 2016

Carve-out completion

Q1 2017

Merger effectiveness

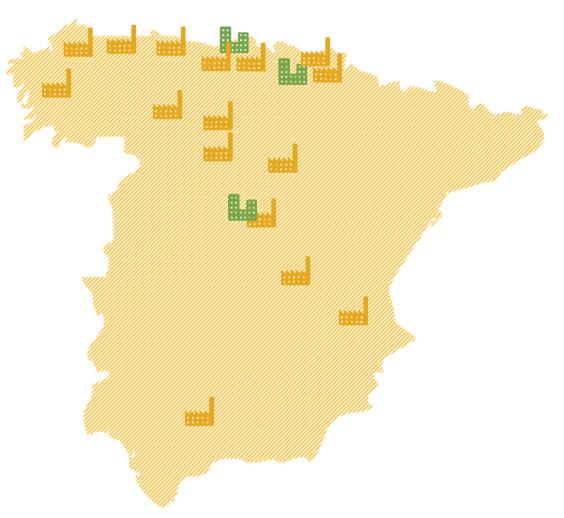
End of Q1 2017*

Cash payment to Gamesa shareholders

12 business days after the Merger Effective Date *

Committed to Spain

- 4,000 employees
- 3 headquarters
- 16 factories*
- Supplier purchases of €900m
- 2,600 suppliers
- Continued trading in the Ibex-35









Value creation







Clients









Reduce the cost of energy for our customers













Suppliers

- New opportunity-filled horizon for suppliers.
- Gamesa has more than 9,500 suppliers worldwide which are set to benefit from:
 - The fact of working with an even stronger company, with a global reach and a presence in both the onshore and offshore segments.
 - Access to new markets and projects.
- Strategic Supply Agreement with Siemens, which guarantees competitive terms, thereby preserving access by other suppliers



Employees

The merger will contribute new geographies and businesses for employees for further develop their careers

Europe & RoW	İTTTTTTTTTTTT	56%
India	††††††††††	22%
Latam	†††††	9%
China	ŤŤŤŤ	8%
United States	İİİ	5%



Shareholders

- To be part of a **world leader** in the **wind power sector** with a presence in growth markets and businesses
- Extraordinary cash dividend, equivalent to 25 timesGamesa's 2015 dividend
- Share price gain since 28 January >50% and since the binding agreements: 18%
- Synergy-led value creation: announced target of €230m at the EBIT level in the first four years



Creating a global wind industry leader







Quorum



Notary



Granting of the floor



Voting on the resolutions



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