

ANNUAL REPORT ON THE APPLICATION OF THE POLICY ON COMMUNICATION AND CONTACTS WITH SHAREHOLDERS, INSTITUTIONAL INVESTORS AND PROXY ADVISORS OF SIEMENS GAMESA RENEWABLE ENERGY S.A.

January 2019



1. Legal background

Recommendation 4 of the *Good Governance Code of Listed Companies*, approved by Resolution of the Board of the National Securities Market Commission (*Comisión Nacional del Mercado de Valores*) on 18 February 2015 (the "*Good Governance Code*"), recommends that listed companies define and promote a policy on communication and contacts with shareholders, institutional investors and proxy advisors that complies in full with market abuse regulations and that accords equitable treatment to shareholders in the same position. For this purpose, at its meeting held on 23 September 2015, the Board of Directors of Siemens Gamesa Renewable Energy, S.A. (the "*Company*" or "*Siemens Gamesa*") approved a "Policy on Communication and Contacts with Shareholders, Institutional Investors and Proxy Advisors", which was amended by the aforementioned body on 12 September 2018 (the "*Policy*"), and which forms part of the Corporate Governance Rules of Siemens Gamesa.

This recommendation also provides that listed companies should disclose said policy on their website, including details of how it has been put into practice and the identities of the relevant interlocutors or those charged with its implementation.

In compliance with this recommendation, the Company published the Policy on its corporate website (www.siemensgamesa.com) in the Corporate Policies section under "Corporate Governance", and included in section 6 of the Policy an obligation to publish an annual report on the practical application thereof.

The Company prepares this annual report for said purpose.

2. Principles of the Policy

The Board of Directors of Siemens Gamesa has the power to manage and supervise the information provided to, and the Company's relations with, shareholders, institutional investors and proxy advisors, adopting appropriate measures to protect the exercise of their rights within the context of defence of the corporate interest, all in accordance with the following principles:

- a) Transparent, clear, accurate, uniform and simultaneous dissemination of information, permitting an evaluation of the Company's management and economic/financial results.
- b) Equal treatment in the recognition and exercise of the rights of all shareholders who are in identical conditions and not affected by conflicts of interest.
- c) Protection of the legitimate rights and interests of all shareholders.
- d) Promotion of ongoing and continuous information to shareholders, not only upon the call to General Meetings of Shareholders, for which purpose the Board of Directors proposes making effective channels available thereto in order to facilitate the exchange of communications with shareholders and so that they are continuously informed regarding any proposals that may be made in relation to the management of the Company, in accordance with law and the Corporate Governance Rules.



- e) Collaboration with shareholders so that reporting and market relationship practices are transparent, effective and aligned with the corporate interest.
- f) Development of information technology tools and communication channels in order to be able to take advantage of new shareholder relations technologies.
- g) Compliance with the provisions of law and the Corporate Governance Rules, as well as with the principles of cooperation and transparency with all competent authorities, regulatory bodies and government administrations.

3. Application of the Policy during financial year 2018

A) Communication and contacts with shareholders:

During financial year 2018 (the period between 1 October 2017 and 30 September 2018), the Company has maintained the customary channels of information and communication with its shareholders, i.e.:

- <u>Communications to the National Securities Market Commission (Comisión Nacional del Mercado de Valores)</u> ("**CNMV**") through notices of significant events:

Notices of Significant Events (*Hechos Relevantes*) are published on the CNMV's website and on Siemens Gamesa's corporate website. A total of 51 notices of significant events were sent to the CNMV during financial year 2018. The General Secretariat sent them after obtaining the appropriate approvals in each specific case.

- Corporate website:

Pursuant to applicable legal provisions, the Company has a "Shareholders and Investors" section on its corporate website that is continuously updated and in bilingual Spanish and English format. The General Secretariat is responsible for updating this section, and it performed regular audits for this purpose during 2018 without detecting any violations of applicable regulations.

- Presentations of financial results:

Siemens Gamesa has announced presentations of results sufficiently in advance, indicating the planned date and time thereof as well as the technical means required for any interested party to follow them live (webcast or audio conference).

The economic/financial information discussed in each presentation is sent to the CNMV by means of a notice of significant event prior to the beginning of the presentation and is made available on the Company's website.

A recording of the presentation is made available on the corporate website for a period of one month.



- Social media:

Communication with shareholders through social media is aimed at disseminating information of interest regarding the progress and activities of the Siemens Gamesa Group and at establishing fluid dialogue with the Internet community. The Communications Directorate leads these communication channels. Via the @SiemensGamesa and @SiemensGamesaES accounts, the Twitter social network has been the channel most used by the Company to disseminate its news during 2018, with more than 700 publications. Siemens Gamesa also maintains a presence on other social media such as LinkedIn, Facebook and YouTube, and has increased its digital presence during the last year by launching an @SiemensGamesa profile on Instagram, with almost 200 publications since the launch.

- Shareholders' Office (Oficina del Accionista):

The Company aims to keep its shareholders continuously informed and able to ask questions or make proposals with relation to Siemens Gamesa. For this purpose, it maintains an active Shareholders' Office accessible by phone and email, which is led by the Investor Relations area. This office answers calls and emails on a daily basis.

During the month prior to the General Meeting of Shareholders, the General Secretariat assumes responsibility for the Shareholders' Office in all matters relating to the Meeting. During 2018, an Annual General Meeting of Shareholders was held on 23 March 2018, and the Shareholders' Office received 157 calls from shareholders as from the call to the meeting until the holding thereof. Emails were also received from shareholders requesting information regarding the items on the agenda for the Meeting.

- Electronic Shareholders' Forum:

In compliance with applicable law, on occasion of the Annual General Meeting of Shareholders held during 2018, an Electronic Shareholders' Forum was activated as from the call thereto until the holding thereof. A link to access the forum and the regulations thereof was also included on the corporate website, and the registration of one shareholder was recorded.

B) <u>Internal coordination for the dissemination of news that may Contain inside information:</u>

During financial year 2018, the Company has applied the internal coordination protocols established in the Policy in order to ensure that the dissemination of information is transparent and symmetrical. It should also be noted that the Company also has a specific circular further developing the principles of communication regarding information that could be deemed inside information.



C) Communication and contacts with institutional investors:

Investor Relations attends to institutional investors on an individualised basis. The General Secretariat also attends to institutional investors regarding all issues relating to corporate governance, mainly upon the call to and holding of the General Meetings.

The Company also organises informational meetings regarding the status of the Company and other points of interest for analysts and institutional investors, always respecting the principle of equal treatment.

The most significant activities of the Investor Relations area during 2018 can be summarised as follows:

- Making 4 presentations of results of Siemens Gamesa Renewable Energy corresponding to financial year 2017 and the first, second and third quarters of financial year 2018.
- On-site presentation, with online dissemination, of the business plan 2018-2020 in February 2018 (Investor Day or Capital Markets Day).
- Attendance at 9 conferences in various European cities, including conferences specialising in renewable energy, all of the Iberian-focused conferences and other general conferences. Attendance for the first time at a Capital Goods conference, an industry in which the company participates after the merger.

- Roadshows:

- There were 4 roadshows: after the results for financial year 2017, after the presentation of the business plan 2018-2020 (Investor Day) and after the second and third quarters of financial year 2018.
- During the roadshows, visits were made to the main global financial centres and meetings were held with the main minority shareholders of the company. There were visits to Spain, the United Kingdom, Germany, Switzerland, France and the United States.
- In a new development compared to previous financial years, there was a face-toface meeting with sell-side analysts after each presentation of quarterly results, both in Madrid and London, with the attendance of management (CEO and CFO).
- Organisation of 3 plant visits with investors: Aoiz, Agreda and Aarlborg.
- Meetings during wind power trade shows in the United States, Amsterdam and Frankfurt.
- Daily conferences and regular face-to-face meetings with analysts and investors.



- Daily attention to individual shareholders by mail and telephone.

The General Secretariat's most significant activities during 2018 with relation to institutional investors, and specifically upon the Annual General Meeting of Shareholders held on 23 March 2018, are summarised as follows:

- Corporate Governance Roadshow:
 - Preparation and distribution to investors of a "Governance Story" and documentation regarding proposed resolutions.
 - Face-to-face and telephone meetings with institutional investors (United Kingdom, Germany and France) and continuous contact by e-mail and telephone.
- Solicitation campaign:
 - Proxy solicitation with the main institutional investors.
 - Contact with depositaries for the sending of retail votes and monitoring of the reception of institutional votes.

D) Communication and contacts with proxy advisors:

The Company maintains fluid and continuous contact with the main proxy advisors and meets with them upon the call to the General Meetings in order to analyse the agenda and to clarify any doubts that they may have with respect thereto.

An Annual General Meeting of Shareholders was held in 2018, and the Company had the necessary contacts with the main proxy advisors in the market having the most influence on the Company's shareholders.

It should be noted that prior to the call to the aforementioned General Meeting, the Company had a face-to-face meeting with each of the two main proxy advisors in the market. Furthermore, after the publication of the call to the General Meeting 2018 and of the supplement to the call thereto, the Company engaged in the appropriate telephone and e-mail contacts with the various proxy advisors.

Conclusions

During financial year 2018, the Company has duly complied with the provisions of the Policy, the Corporate Governance Rules of Siemens Gamesa and the recommendations of the Good Governance Code.



In coming years, the Company will continue to apply and strengthen the standards, principles and rules of good governance applicable to this area, always seeking transparency and symmetry in communications with shareholders, institutional investors and proxy advisors.